

SRI LANKAN SCHOOL - MUSCAT		SCHEME OF WORK			YEAR : 2016/2017
CLASS : 13		SUBJECT:Business Studies		TEACHER : Gihan De Silva	
Month	No.of Periods	Intended Learning Objectives	Unit No.	TOPIC / DETAILS	Remarks
September					
School Reopens - 1st Term					
Week 1			3	STRATEGIC BUSINESS DECISIONS	
	4	Identify the development of corporate objectives from mission statement/corporate aims. Critical appraisal of mission statements. Identify company	3.1	Corporate objectives and strategy	
Week 2	10		3.1..1	Corporate objectives	
Week 3	0				Eid Holiday
Week 4	10	Discuss the impact of conflicting and common aims between different groups of stakeholders and also the corporate social responsibility(CSR) and potential conflict between other objectives.	3.1.2	Stakeholder influences on corporate objectives	
		Explain corporate culture and classification of corporate cultures, factors affecting the formation of corporate culture, characteristics of strong and weak corporate cultures and the difficulties in changing an existing corporate culture.	3.1.3	Corporate culture	
Week 5	8	Explain the development of corporate strategy, portfolio analysis including the Boston matrix, achieving competitive advantage through distinctive capabilities, Porters strategic matrix, impact of strategic and tactical decisions, and PESTLE analysis	3.1.4	Corporate strategy	
				Assesment	
October					
Week 6	8	Identify decision making models-SWOT analysis and ANSOFF matrix to communicate intended strategic direction.	3.2	Making Strategic and Tactical decisions	
			3.2.1	Decision making models-SWOT and Ansoff matrix	
Week 7	10	Explain the nature and purpose of investment appraisal. Calculate and interpretations of figures generated by investment appraisal techniques-simple pay back/ARR/Discounted cash flow(NPV)	3.2.2	Investment appraisal	
		Explain the nature and purpose of decision trees. Construction and interpretation of decision trees and the limitations of decision trees.	3.2.3	Decision trees	
Week 8	10	Explain the nature and purpose of CPA. Constructing networks showing the critical path and calculating the total float.	3.2.4	CPA	
		Calculating EST and LFT and the limitations of CPA			
		Explain the nature and purpose of contribution. Calculation and interpretation of contribution and the use of it as a decision making tool	3.2.5	Contribution	
Week 9	10	Explain the nature and purpose of contingency planning and the use of it to reduce risk.	3.2.6	Business contingency planning	
		Explain the nature and purpose of financial statements. Calculation and interpretation of ratios using simplified financial statements to determine.- GPM/NPM/ROCE/CR/ATR/Gearing.	3.3	Assesing competitiveness	
			3.3.1	Interpretation of financial statements	
				Assesment	
November					
Week 9	2		3.3.1		
Week 10	8			contd.....	
Week 11	10	Calculation and interpretation of labor productivity, labor turn over and the limitations of	3.3.2	Human resource competitiveness	

Week 12	10	Identify the nature of organic and inorganic growth,mergers and takeovers ,jointventures.	3.4	Company growth	
		Explains the reasons for growth including to achieve economies of scale.	3.4.1	Nature of company growth	
Week 13	10	Identify the positive and negative effects of growth	3.4.2	Effects of growth	
Week 14	8	REVISION AND MODEL/ PAST PAPERS			
December					
Week 14	2	REVISION AND MODEL/ PAST PAPERS			
Week 15	6	REVISION AND MODEL/ PAST PAPERS			
Week 16		WITHDRAWALS			
Week 17		WITHDRAWALS			
Week 18				December Vacation	
January 2017			School Reopens - 2nd Term		
Week 19			4	BUSINESS IN A GLOBAL CONTEXT	
			4.1	International markets	
Week 20	10	Identify the factors contributing to increased globalisation,increasing trade	4.1.1	Reasons for the International growth	
		Identify the push factors ,pull factors and outsourcig and off shoring	4.1.2	Conditions that prompt businesses to trade internationally	
Week 21	10	Explain the effects of mergers and takeovers-spreading risk,entering new markets,acquiring	4.1.3	Mergers and takeovers	
Week 22	10	resources,maintaining global competitiveness.		contd.....	
Week 23	6			Assesment	
February					
Week 23	4	Identify the indicators of growth,emergence of BRICs,an awareness of other growing	4.2	Changing global economy	
				Growing global economy	
Week 24			4.3.	Business location	
	10	Identify the factors to consider including disposable income,easy to do business,geographic	4.3.1	Assesment of a country as a market	
Week 25	10	Explain the factors: skills,and availability of labor,cost of	4.3.2	Assesment of a country as a production location	
			4.4	Other cosiderations before trading internationally	
Week 26	10	Explain the trade barriers such as protectionism,tariffs,quotas and legislations	4.4.1	Trade barriers,	
		Explain the stake holder conflicts,pay and working conditions,environmental	4.4.2	Ethical considerations.	
		State the considerations including religion,cultural differences,diet,language,gender and	4.4.3	social and cultural differences	
Week 27	6			Assesment	
March					
Week 27	4		4.5	Global marketing	
		Identify the global marketing strategy and global localisation and different marketing	4.5.1	Global marketing	
Week 28	10	Identify the features of global niche markets.	4.5.2	Global niche markets	
			4.6	Multinationals	
		Explain the positive impacts as:FDI,employment and income,skills and technology transfer	4.6.1	Positive impacts OF MNCs	
		Explain the negative impacts as: poorwage and working practices,exploitation of	4.6.2	Negative impacts OF MNCs	
		Discuss the controlling methods of MNCs: political influence,legal control.pressure	4.6.3	Controlling MNCs	
Week 29	10	REVISION AND MODEL/ PAST PAPERS			
Week 30	6	REVISION AND MODEL/ PAST PAPERS			
Week 31		MOCK EXAMINATION			
April					
Week 32				Paper corrections and report work	
Week 33				April vacation	
Week 34				School Reopens - 3rd Term	
	6			SEMINAR	
Week 35	8			SEMINAR	

May					
Week 36		EDEXCEL EXAM STARTS			
Week 37					
Week 38					
Week 39					
Week 40					
June					
Week 40					
Week 41					
Week 42					
Week 43					
Week 44					
Week 45				Summer vacation	